



COOPER AERIAL

Established in 1966, **Cooper Aerial Surveys Co.** is recognized as a client-focused mapping firm, providing high-quality, tailored products unique to the needs of each project.

Our more than 35 employees across four offices nationally are among the most experienced in the aerial mapping industry. Our team distinguishes us from other mapping providers by using their experience to provide leading-edge, cost-effective solutions.

## Join the Cooper Aerial Team!

**Cooper** proudly serves clients worldwide, providing the highest quality product available with unmatched customer service. It is our dedication to customer satisfaction as well as commitment to staying at the forefront of technological advances that keeps us leaders in modern mapping methodologies.

We are currently seeking a **Regional Business Development Manager** for our East Coast Operations. The Regional BD Manager is a key member of the sales team, who reports to the Chief Operating Officer (COO). The role of The Regional BD Manager is to oversee Regional activities such as sales & marketing, business development, the implementation of established internal policies and procedures, ensure that Regional activities are conducted consistent with established company policies and procedures, the timeliness and accuracy of financial reporting, to contribute to and participate in client retention and company growth strategies, and to expand our customer base and achieve sales goals for specific markets of our company.

Our ideal candidates combine excellent communication skills with a strategic mindset and have specific experience in the survey and mapping industry. Ultimately, you will ensure your area of responsibility meets and exceeds the expectations of our business objectives and contributes to our company's success in the long run.

Interested candidates, please send cover letter and resume to [stevegangwal@cooperaerial.com](mailto:stevegangwal@cooperaerial.com).